



**Ralph L. Rosnow**

**Degrees:**

1953-57 University of Maryland, B.S. 1957 in Psychology (split-science minor)  
1957-58 George Washington University, M.A. 1958 in Psychology  
1960-62 American University, Washington, DC, Ph.D. 1962 in Psychology

**Academic Career:**

1963-67 Assistant Professor of Communication Research, Boston University  
1967-70 Associate Professor of Psychology, Temple University  
1970-2001 Professor of Psychology, Temple University  
1982-2001 Thaddeus Bolton Professor, Temple University (retired Dec. 2001)  
Since 2002 Thaddeus Bolton Professor Emeritus, Temple University

**Visiting Appointments:**

1973 Visiting Professor, London School of Economics (LSE)  
1974 Visiting Professor, Harvard Psychology Dept. (teaching appt.)  
1988-89 Visiting Professor, Harvard Psychology Dept. (teaching appt.)

**Et cetera:**

Previously on boards of journals and encyclopedias; Coeditor with Robert E. Lana of Oxford U. Pr. book series titled "Reconstruction of Society" (1970s); member and/or chair of professional committees; NIMH and NSF research grants; applied research and basic and applied consulting positions; Societies: AAAS (Fellow since 1970); APA (Fellow since 1970, affiliated with Divs. 1, 5, 8, 24); APS (Charter Fellow); SESP (Fellow), and others; USAR (Lt 1958-66); Festschrift edited by Donald Hantula (ISBN: 978-1-138-00423-8)

**Books:**

Rosnow, R. L., & Robinson, E. J. (Eds.) (1967). *Experiments in Persuasion*. Academic Press.

Rosenthal, R., & Rosnow, R. L. (Eds.) (1969). *Artifact in behavioral research*. Academic Press.

Craik, K. H., Kleinmuntz, B., Rosnow, R. L., Rosenthal, R., Cheyne, J. A., & Walters, R. H. (1970). *New directions in psychology 4*. Holt, Rinehart & Winston.

Lana, R. E., & Rosnow, R. L. (1972). *Introduction to contemporary psychology*. Holt, Rinehart & Winston.

Rosenthal, R., & Rosnow, R. L. (1975). *The volunteer subject*. Wiley.

Rosenthal, R., & Rosnow, R. L. (1975). *Primer of methods for the behavioral sciences*. Wiley. (Japanese edition, 1976).

Rosnow, R. L., & Fine, G. A. (1976). *Rumor and Gossip: The Social Psychology of Hearsay*. Elsevier. (Japanese edition, 1982)

Rosnow, R. L. (1981). *Paradigms in transition: The methodology of social inquiry*. Oxford University Press.

Rosnow, R. L., & Rosenthal, R. (1984). *Understanding behavioral science: Research methods for research consumers*. McGraw-Hill.

Rosenthal, R., & Rosnow, R. L. (1984, 1991, 2008). *Essentials of behavioral research: Methods and data analysis* (2008, 3rd edition). McGraw-Hill. (Chinese, 2012; ISBN: 7115269874)

Rosenthal, R., & Rosnow, R. L. (1985, Reissued 2009). *Contrast analysis: Focused comparisons in the analysis of variance*. Cambridge University Press.

Rosnow, R. L., & Rosnow, M. (1986, 1992, 1995, 1998, 2001, 2003, 2006, 2008, 2012). *Writing papers in psychology: A student guide to research reports, essays, proposals, posters, and brief reports* (2012, 9th edition). Wadsworth/Cengage. (Japanese, 2008; ISBN-10: 4788511029)

Rosnow, R. L., & Georgoudi, M. (Eds.) (1986). *Contextualism and understanding in behavioral science: Implications for research and theory*. Praeger.

Gergen, M., Suls, J. M., Rosnow, R. L., & Lana, R. E. (1989). *Psychology: A beginning*. Harcourt Brace Jovanovich.

Rosnow, R. L., & Rosenthal, R. (1993, 1996, 1999, 2002, 2005, 2008, 2013). *Beginning behavioral research: A conceptual primer* (2013, 7th edition). Pearson.

Rosnow, R. L., & Rosenthal, R. (1997). *People studying people: Artifacts and ethics in behavioral research*. W. H. Freeman.

Rosenthal, R., Rosnow, R. L., & Rubin, D. B. (2000). *Contrasts and effect sizes in behavioral research: A correlational approach*. Cambridge University Press.

Rosenthal, R., & Rosnow, R. L. (2009). *Artifacts in behavioral research: Robert Rosenthal and Ralph L. Rosnow's classic books*. Oxford University Press (Reissue of Rosenthal & Rosnow's *Artifact in behavioral research*, Rosenthal & Rosnow's *The volunteer subject*, and Rosenthal's *Experimenter effects in behavioral research*).

### Articles and Chapters:

Rosnow, R. L. (1962). Pigeons, predictions, and political scientists. *Darshana*, 2, 62-67.

Rosnow, R. L. (1962). Further comments on the model for prediction in political science. *Darshana*, 2, 125-126.

Lana, R. E., & Rosnow, R. L. (1963). Subject awareness and order effects in persuasive communications. *Psychological Reports*, 12, 523-529.

Rosnow, R. L., & Russell, G. (1963). Spread of effect of reinforcement in persuasive communication. *Psychological Reports*, 12, 731-735.

Rosnow, R. L., & Lana, R. E. (1965). Complementary and competing-order effects in opinion change. *Journal of Social Psychology*, 66, 201-207.

Rosnow, R. L. (1965). A delay-of-reinforcement effect in persuasive communication? *Journal of Social Psychology*, 67, 39-43.

Rosnow, R. L. (1965). Bias in evaluating the presidential debates: A "splinter" effect. *Journal of Social Psychology*, 67, 211-219.

Rosnow, R. L. (1966). Whatever happened to the "law of primacy"? *Journal of Communication*, 16, 10-31. (Reprinted in T. D. Beisecker & D. W. Parsons, Eds., *The process of social influence*, Prentice-Hall, 1972, pp. 333-350.)

Rosnow, R. L., & Rosenthal, R. (1966). Volunteer subjects and the results of opinion change studies. *Psychological Reports*, 19, 1183-1187.

Rosnow, R. L., Holz, R. F., & Levin, J. (1966). Differential effects of complementary and competing variables in primacy-recency. *Journal of Social Psychology*, 69, 135-147.

Rosnow, R. L. (1966). "Conditioning" the direction of opinion change in persuasive communication. *Journal of Social Psychology*, 69, 291-303.

Holz, R. F., & Rosnow, R. L. (1967). Awareness of expectation in attitude research. *Psychological Reports*, 20, 642.

Rosnow, R. L., & Goldstein, J. H. (1967). Familiarity, salience, and the order of presentation in communication. *Journal of Social Psychology*, 73, 97-110.

Corrozi, J. F., & Rosnow, R. L. (1968). Consonant and dissonant communications as positive and negative reinforcements in opinion change. *Journal of Personality and Social Psychology*, 8, 27-30. (Reprinted in E. McGinnies & C. B. Ferster, Eds., *The Reinforcement of Social Behavior*,

Houghton Mifflin, 1971, pp. 429-431; S. Himmelfarb & A. H. Eagly, Eds., *Readings in Attitude Change*, Wiley, 1974, pp. 293-295.)

Rosnow, R. L. (1968). One-sided versus two-sided communication under indirect awareness of persuasive intent. *Public Opinion Quarterly*, *32*, 95-101.

Lana, R. E., & Rosnow, R. L. (1968). Effects of pretest-treatment interval on opinion change. *Psychological Reports*, *22*, 1035-1036.

Rosnow, R. L. (1968). A "spread of effect" in attitude formation. In A. G. Greenwald, T. C. Brock, & T. M. Ostrom (Eds.), *Psychological foundations of attitudes* (pp. 89-107). Academic Press.

Rosnow, R. L., & Arms, R. L. (1968). Adding versus averaging as a stimulus-combination rule in forming impressions of groups. *Journal of Personality and Social Psychology*, *10*, 363-369.

Rosenthal, R., & Rosnow, R. L. (1969). The volunteer subject. In R. Rosenthal & R. L. Rosnow, Eds., *Artifact in behavioral research* (pp. 59-118). Academic Press.

Rosnow, R. L., Wainer, H., & Arms, R. L. (1969). Anderson's personality-trait words rated by men and women as a function of stimulus sex. *Psychological Reports*, *24*, 787-790.

Rosnow, R. L., Gitter, A. G., & Holz, R. F. (1969). Some determinants of postdecisional information preferences. *Journal of Social Psychology*, *79*, 234-245.

Rosnow, R. L., Rosenthal, R., McConochie, R. W., & Arms, R. L. (1969). Volunteer effects on experimental outcomes. *Educational and Psychological Measurement*, *29*, 825-846.

Rosnow, R. L., & Suls, J. M. (1970). Reactive effects of pretesting in attitude research. *Journal of Personality and Social Psychology*, *15*, 338-343.

Rosnow, R. L., Wainer, H., & Arms, R. L. (1970). Personality and group impression formation as a function of sex differences and the amount of overlap in meaning of the stimulus elements. *Sociometry*, *33*, 472-484.

Rosnow, R. L., & Rosenthal, R. (1970). Volunteer effects in behavioral research. In K. M. Craik, B. Kleinmuntz, R. L. Rosnow, R. Rosenthal, J. A. Cheyne, & R. H. Walters, *New directions in psychology 4* (pp. 211-277). Holt, Rinehart & Winston (with R. Rosenthal).

Rosnow, R. L. (1970). Adding and averaging effects in impression formation as a function of the situational context. *Perceptual and Motor Skill*, *31*, 127-135.

Rosnow, R. L. (1970). When he lends a helping hand, bite it. *Psychology Today*, *4*(1), 26-30. (Reprinted in: J. B. Maas, Ed., *Readings in Psychology Today*, CRM Books, 1974, pp. 22-24; P. Chance & T. G. Harris, Eds., *The best of Psychology Today*, McGraw-Hill, 1990, pp. 260-264.)

Rosnow, R. L., (1971). Experimental artifact. In L. Deighton (Ed.), *The encyclopedia of education* (Vol. 3, pp. 483-488). Free Press & Macmillan.

Goldstein, J. H., Rosnow, R. L., Goodstadt, B. E., & Suls, J. M. (1972). The "good subject" in verbal operant conditioning research. *Journal of Experimental Research in Personality*, *6*, 29-33.

Rosnow, R. L. (1972). Poultry and prejudice. *Psychology Today*, 5(10), 53-56. (Reprinted in: B. J. Wishart & L. C. Reichman, Eds., *Modern sociological issues*. Macmillan, 1975, pp. 50-56.)

Rosnow, R. L., Goodstadt, B. E., Suls, J. M., & Gitter, A. G. (1973). More on the social psychology of the experiment: When compliance turns to self-defense. *Journal of Personality and Social Psychology*, 27, 337-343.

Rosnow, R. L., & Aiken, L. S. (1973). Mediation of artifacts in behavioral research. *Journal of Experimental Social Psychology*, 9, 181-201.

Rosnow, R. L., Holper, H. M., & Gitter, A. G. (1973). More on the reactive effects of pretesting in attitude research: Demand characteristics or subject commitment? *Educational and Psychological Measurement*, 33, 7-17.

Rosnow, R. L., & Rosenthal, R. (1974). Taming of the volunteer problem: On coping with artifacts by benign neglect. *Journal of Personality and Social Psychology*, 30, 188-190.

Rosnow, R. L. (1974). On rumor. *Journal of Communication*, 24, 26-38.

Rosnow, R. L., & Fine, G. A. (1974). Inside rumors. *Human Behavior*, 3(8), 64-68.

Goldstein, J. H., Rosnow, R. L., Raday, T., Silverman, I., & Gaskell, G. D. (1975). Punitiveness in response to films varying in content: A cross-national study of aggression. *European Journal of Social Psychology*, 5, 149-165.

Rosnow, R. L., & Rosenthal, R. (1976). The volunteer subject revisited. *Australian Journal of Psychology*, 28, 97-108.

Rosnow, R. L. (1976, June 23). I gossip? How unkind! *The New York Times*. (Op-ed)

Schwartz, S., & Rosnow, R. L. (1976, October 8). Old Ben was a gossip, too. *Philadelphia Inquirer*, October 8. (Op-ed)

Rosnow, R. L. (1977). Social research: Artifacts. In B. B. Wolman (Ed.), *International encyclopedia of psychiatry, psychology, psychoanalysis, and neurology* (Vol. 10, pp. 328-331). Van Nostrand Reinhold.

Rosnow, R. L., & Davis, D. J. (1977). Demand characteristics and the psychological experiment. *Et Cetera: A Review of General Semantics*, 34, 301-313.

Rosnow, R. L. (1977). Gossip and marketplace psychology. *Journal of Communication*, 27, 158-163.

Fine, G. A., & Rosnow, R. L. (1978). Gossip, gossipers, gossiping. *Personality and Social Psychology Bulletin*, 4, 161-168.

Rosnow, R. L. (1978). The prophetic vision of Giambattista Vico: Implications for the state of social psychological theory. *Journal of Personality and Social Psychology*, 36, 1322-1331.

- Thomas, C. B., Hall, J. A., Miller, F. D., Dewhirst, J. R., Fine, G. A., Taylor, M., & Rosnow, R. L. (1979). Evaluation apprehension, social desirability, and the interpretation of test correlations. *Social Behavior and Personality*, 7, 193-197.
- Rosnow, R. L., & Kimmel, A. J. (1979). Lives of a rumor. *Psychology Today*, 13(1), 88-92. (Also in French as "Elle court, elle court, la rumeur," *Psychologie*, Sept. 1979, #116, pp. 34-39.)
- Rosenthal, R., & Rosnow, R. L. (1979). The volunteer subject. In R. T. Mowday & R. M. Steers (Eds.), *Research in organizations: Issues and controversies* (pp. 101-113). Goodyear.
- Rosnow, R. L. (1980). Psychology of rumor reconsidered. *Psychological Bulletin*, 87, 578-591.
- Jaeger, M. E., Anthony, S., & Rosnow, R. L. (1980). Who hears what from whom and with effect: A study of rumor. *Personality and Social Psychology Bulletin*, 6, 473-478.
- Suls, J. M., & Rosnow, R. L. (1981). The delicate balance between ethics and artifacts in behavioral research. In A. J. Kimmel (Ed.), *Ethics of human subjects research* (pp. 55-67). Jossey-Bass, 1981.
- Tunis, S., & Rosnow, R. L. (1983). Heuristic model of synthetic behavior: Rationale, validation, and implications. *Journal of Mind and Behavior*, 4, 165-178.
- Esposito, J. L., & Rosnow, R. L. (1983). Corporate rumors: How they start and how to stop them. *Management Review*, 72(4), 44-49.
- Rosnow, R. L. (1983). Von Osten's horse, Hamlet's question, and the mechanistic view of causality: Implications for a post-crisis social psychology. *Journal of Mind and Behavior*, 4, 319-338.
- Rosenthal, R., & Rosnow, R. L. (1984). Applying Hamlet's question to the ethical conduct of research: A conceptual addendum. *American Psychologist*, 39, 561-563.
- Esposito, J. L., Agard, E., & Rosnow, R. L. (1984). Can confidentiality of data pay off? *Personality and Individual Differences*, 5, 477-480.
- Esposito, J. L., & Rosnow, R. L. (1984). Cognitive set and message processing: Implications of prose memory research for rumor theory. *Language and Communication*, 4, 301-315.
- Georgoudi, M., & Rosnow, R. L. (1985). Notes toward a contextualist understanding of social psychology. *Personality and Social Psychology Bulletin*, 11, 5-22.
- Rosnow, R. L., & Georgoudi, M. (1985). "Killed by idle gossip": The psychology of small talk. In B. Rubin (Ed.), *When information counts: Grading the media* (pp. 59-73). D. C. Heath.
- Georgoudi, M., & Rosnow, R. L. (1985). The emergence of contextualism. *Journal of Communication*, 35, 76-88.
- Rosnow, R. L., & Georgoudi, M. (1986). The spirit of contextualism. In R. L. Rosnow & M. Georgoudi (Eds.), *Contextualism and understanding in behavioral science: Implications for research and theory* (pp. 3-22). Praeger.

Rosnow, R. L. (1986). Shutter, Vico, and fallibilistic indeterminacy. *British Journal of Social Psychology*, 25, 215-216.

Nelson, N., Rosenthal, R., & Rosnow, R. L. (1986). Interpretation of significance levels and effect sizes by psychological researchers. *American Psychologist*, 41, 1299-1301.

Rosnow, R. L., Yost, J. H., & Esposito, J. L. (1986). Belief in rumor and likelihood of rumor transmission. *Language and Communication*, 6, 189-194.

Fung, S. K., Kipnis, D., & Rosnow, R. L. (1987). Synthetic benevolence and malevolence as strategies of relational compliance-gaining. *Journal of Social and Personal Relationships*, 4, 129-141.

Jaeger, M. E., & Rosnow, R. L. (1988). Contextualism and its implications for psychological inquiry. *British Journal of Psychology*, 79, 63-75.

Rosnow, R. L. (1988). Rumor as communication: A contextualist approach. *Journal of Communication*, 38, 12-28. (Reprinted in F. Maidment, Ed., *Human Resources 90/91* (2nd ed.), Dushkin, 1990, pp. 113-121.)

Crabb, P. B., & Rosnow, R. L. (1988). What is aggressive?: Some contextual factors in judging international behavior. *Aggressive Behavior*, 14, 105-112.

Rosnow, R. L., & Rosenthal, R. (1988). Focused tests of significance and effect size estimation in counseling psychology. *Journal of Counseling Psychology*, 35, 203-208. (Reprinted in A. E. Kazdin, Ed., *Methodological issues and strategies in clinical research*, American Psychological Association, 1992, pp. 337-349.)

Rosnow, R. L., Esposito, J. L., & Gibney, L. (1988). Factors influencing rumor spreading: Replication and extension. *Language and Communication* 8, 29-42.

Suls, J. M., & Rosnow, R. L. (1988). Concerns about artifacts in psychological experiments. In J. Morawski (Ed.), *The rise of experimentation in American psychology* (pp. 163-187). Yale University Press.

Crabb, P. B., & Rosnow, R. L. (1988). Exploring a new frontier: Thaddeus Lincoln Bolton and Temple University's Bolton professorship. *Temple Review*, Spring issue, pp. 29-33.

Rosnow, R. L., & Rosenthal, R. (1989). Definition and interpretation of interaction effects. *Psychological Bulletin*, 105, 143-146. (Reprinted in S. L. Schneider, Ed., *Experimental design in the behavioural and social sciences*, Sage, 2013.)

Rosnow, R. L. (1989). Die macht des Gerüchts. [The power of rumors]. *Psychologie Heute*, 1989, May issue, pp. 20-24.

Rosnow, R. L., & Rosenthal, R. (1989). Statistical procedures and the justification of knowledge in psychological science. *American Psychologist*, 44, 1276-1284. (Reprinted in A. E. Kazdin, Ed., *Methodological issues and strategies in clinical research*, American Psychological Association, 1992, pp. 295-314; C. C. Lundberg & C. A. Young, Eds., *Foundations for inquiry: Choices and trade-offs in the organizational sciences*, Stanford University Press, 2005, pp. 399-406.)

Rosnow, R. L. (1990). Teaching research ethics through role-play and discussion. *Teaching of Psychology*, *17*, 179-181. (Reprinted in M. E. Ware & D. E. Johnson, Eds., *Handbook of demonstrations and activities in the teaching of psychology*, Vol. I, Erlbaum, 1996, pp. 166-169; M. E. Ware & C. Brewer, Eds., *Handbook for teaching statistics and research methods*, 2nd ed., Erlbaum, 1999, pp. 137-139; M. E. Ware & D. E. Johnson, Eds., *Handbook of demonstrations and activities in the teaching of psychology*, 2nd ed., Vol. I, Erlbaum, 1999, pp. 154-156.)

Rosnow, R. L. (1991). Inside rumor: A personal journey. *American Psychologist*, *46*, 484-496.

Rosnow, R. L., & Rosenthal, R. (1991). If you're looking at the cell means, you're not looking at only the interaction (unless all main effects are zero). *Psychological Bulletin*, *110*, 574-576.

Blanck, P. D., Bellack, A. S., Rosnow, R. L., Rotheram-Borus, M. J., & Schooler, N. R. (1992). Scientific rewards and conflicts of ethical choices in human subjects research. *American Psychologist*, *47*, 959-965. (Reprinted in A. E. Kazdin, Ed., *Methodological issues and strategies in clinical research*, 2nd ed., American Psychological Association, 1998, pp. 655-669.)

Rosnow, R. L. (1993). Toward methodological pluralism and theoretical ecumenism: A response to Leaf. *New Ideas in Psychology*, *11*, 35-37.

Rosnow, R. L., Rotheram-Borus, M. J., Ceci, S. J., Blanck, P. D., & Koocher, G. P. (1993). The institutional review board as a mirror of scientific and ethical standards. *American Psychologist*, *48*, 821-826. (Reprinted in A. E. Kazdin, Ed., *Methodological issues and strategies in clinical research*, 2nd ed., American Psychological Association, 1998, pp. 673-685.)

Rosnow, R. L. (1993). The volunteer problem revisited. In P. D. Blanck (Ed.), *Interpersonal expectations: Theory, research and application* (pp. 418-436). Cambridge University Press. (Festschrift for Bob Rosenthal)

Jaeger, M. E., Skleder, A. A., Rind, B., & Rosnow, R. L. (1994). Gossip, gossipers, gossipees. In R. F. Goodman & A. Ben-Ze'ev (Eds.), *Good gossip* (pp. 154-168). Lawrence, KS: University Press of Kansas, 1994.

Rosnow, R. L., Skleder, A. A., Jaeger, M. E., & Rind, B. (1994). Intelligence and the epistemics of interpersonal acumen: Testing some implications of Gardner's theory. *Intelligence*, *19*, 93-116.

DiFonzo, N., Bordia, P., & Rosnow, R. L. (1994). Reining in rumors. *Organizational Dynamics*, *23*, 47-62.

Strohmetz, D. B., & Rosnow, R. L. (1994). A mediational model of research artifacts. In J. Brzezinski (Ed.), *Probability in theory-building: Experimental and non-experimental approaches to scientific research in psychology* (pp. 177-196). Editions Rodopi, Amsterdam.

Rosnow, R. L., & Rosenthal, R. (1995). "Some things you learn aren't so": Cohen's paradox, Asch's paradigm, and the interpretation of interaction. *Psychological Science*, *6*, 3-9.

Rosnow, R. L., Skleder, A. A., & Rind, B. (1995). Reading other people: A hidden cognitive structure? *The General Psychologist*, *31*, 1-10.

Rosnow, R. L., & Rosenthal, R. (1996). Contrasts and interactions redux: Five easy pieces. *Psychological Science*, *7*, 253-257.



Rosnow, R. L., & Rosenthal, R. (1996). Computing contrasts, effect sizes, and counternulls on other people's published data: General procedures for research consumers. *Psychological Methods, 1*, 331-340. (Reprinted in J. Miles & B. Stucky, Ed., *Quantitative psychology*. Sage Publications, 2015.)

Rosnow, R. L. (1997). Hedgehogs, foxes, and the evolving social contract in psychological science: Ethical challenges and methodological opportunities. *Psychological Methods, 2*, 345-356.

Scott-Jones, D., & Rosnow, R. L. (1998). Ethics and mental health research. In H. Friedman (Ed.), *Encyclopedia of mental health* (Vol. 2, pp. 149-160). Academic Press.

Jaeger, M. E., Skleder, A. A., & Rosnow, R. L. (1998). Who's up on the low down: Gossip in interpersonal relations. In B. H. Spitzberg & W. R. Cupach (Eds.), *The dark side of close relationships* (pp. 103-117). Erlbaum.

Bordia, P., & Rosnow, R. L. (1998). Rumor rest stops on the information highway: Transmission patterns in a computer-mediated rumor chain. *Human Communication Research, 25*, 163-179.

Rosnow, R. L. (1999). Hedgehogs, foxes, ethics, and the evolving social contract in psychology. *The General Psychologist 35*, 33-38. (Miller Award address, Society of General Psychology)

Rosnow, R. L., & Kimmel, A. J. (2000). Rumors. In A. E. Kazdin (Ed.), *Encyclopedia of psychology* (Vol. 7, pp. 122-123). Oxford University Press & American Psychological Association.

Rosnow, R. L., Strohmetz, D., & Aditya, R. (2000). Artifact in research. In A. E. Kazdin (Ed.), *Encyclopedia of psychology* (Vol. 1, pp. 242-245). Oxford University Press & American Psychological Association.

Rosnow, R. L. (2000). Semantic differential. In A. E. Kazdin (Ed.), *Encyclopedia of psychology* (Vol. 7, pp. 224-225). Oxford University Press & American Psychological Association.

Rosnow, R. L. (2000). Longitudinal research. In A. E. Kazdin (Ed.), *Encyclopedia of psychology* (Vol. 5, pp. 76-77). Oxford University Press & American Psychological Association.

Rosnow, R. L., Rosenthal, R., & Rubin, D.B. (2000). Contrasts and correlations in effect size estimation. *Psychological Science, 11*, 446-453.

Rosnow, R. L. (2001). Rumor and gossip in interpersonal interaction and beyond: A social exchange perspective. In R. M. Kowalski (Ed.), *Behaving badly: Aversive behaviors in interpersonal relationships* (pp. 203-232). American Psychological Association.

Rosnow, R. L. (2002). Experimenter and subject artifacts. In N. J. Smelser & P. B. Baltes (Eds.), *International encyclopedia of the social and behavioral sciences*. Elsevier.

Rosnow, R. L., & Rosenthal, R. (2002). Contrasts and correlations in theory assessment. *Journal of Pediatric Psychology, 27*, 59-66.

Rosnow, R. L. (2002, Oct. 18). The nature and role of demand characteristics in scientific inquiry. *Prevention & Treatment*, 5, Article pre0050037c. (Festschrift for Martin T. Orne)

Aditya, R., & Rosnow, R. L. (2002). Executive intelligence and interpersonal acumen: A conceptual framework. In B. Pattanayak & V. Gupta (Eds.), *Creating performing organizations: International perspectives for Indian management* (pp. 225-246). Sage/Response Books.

Rosnow, R. L., & Rosenthal, R. (2003). Effect sizes for experimenting psychologists. *Canadian Journal of Experimental Psychology*, 57, 221-237.

Strohmetz, D. B., & Rosnow, R. L. (2004). Artifacts in research process. In M. Lewis-Beck, A. E. Bryman, & T. F. Liao (Eds.), *Sage encyclopedia of social science research methods*. Sage.

Aditya, R., & Rosnow, R. L. (2004). Volunteer effects. In M. Lewis-Beck, A. E. Bryman, & T. F. Liao (Eds.), *Sage encyclopedia of social science research methods* (pp. 1186-1187). Sage.

Rosnow, R. L. (2004). Reactivity. In M. Lewis-Beck, A. E. Bryman, & T. F. Liao (Eds.), *Sage Encyclopedia of Social Science Research Methods*. Sage.

Rosnow, R. L., & Foster, E. K. (2005). Rumor and gossip research. *Psychological Science Agenda*, 4 (<http://www.apa.org/science/psa/apr05gossipprt.html>).

Foster, E. K., & Rosnow, R. L. (2006). Gossip and network relationships. In D. C. Kirkpatrick, S. Duck, & M. K. Foley (Eds.), *Relating difficulty: The processes of constructing and managing difficult interaction* (pp. 161-180). Erlbaum.

Rosnow, R. L., & Rosenthal, R. (2007). Assessing the effect size of outcome research. In A. M. Nezu & C. M. Nezu (Eds.), *Evidence-based outcome research: A practical guide to conducting randomized controlled trials for psychosocial interventions* (pp. 379-401). Oxford University Press.

Rosnow, R. L., & Rosenthal, R. (2009). Effect sizes: Why, when, and how to use them. *Zeitschrift für Psychologie/Journal of Psychology*, 217(1), 6-14.

Rosnow, R. L., & Rosenthal, R. (2011). Ethical principles in data analysis: An overview. In A. T. Panter & S. K. Sterba (Eds.), *Handbook of ethics in quantitative methodology* (pp. 37-58). Routledge Academic.

Rosnow, R. L., & Rosenthal, R. (2013). Ethics and quantitative methods. In T. D. Little (Ed.), *Oxford handbook of quantitative methods* (Vol. 1, pp. 31-53). Oxford University Press (with R. Rosenthal).

Rosnow, R. L., & Strohmetz, D. B. (2015). Experimenter and subject artifacts. In J. D. Wright (Eds.), *International encyclopedia of social and behavioral sciences* (2nd ed., Vol. 8, pp. 571-575). Elsevier.